

# POST-SHOW REPORT

15-17.09.2019 Almaty, Kazakhstan г. Алматы, Казахстан

#### ABOUT THE EXHIBITION

The Central Asia Fashion is the only professional B2B fashion exhibition in Central Asia. It is a significant event for international manufacturers of the fashion industry and buyers. The Central Asia Fashion provides conditions to develop your business and ensures opportunities to become a market leader



#### Main exhibition sections

- 42% Women's clothing
  - 10% Men's clothing
- Children's clothing
- Sportswear
- **Evening dresses** Underwear & swimwear
- Homewear
- Denim clothing
- Outerwear leather, fur
- Hats
- Shoes
  - Accessories & bags



Only fashion industry professionals are invited for visit

#### JKLMN participating countries A 47% Russia 2% 22% Turkey 1% Moldova C 7% 1% D 1% France 1% C

# 109 participants from 13 countries

F 7%

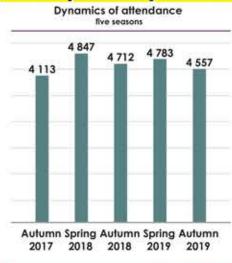
3%

G 5%

Italy

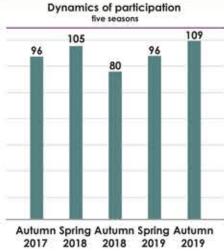
China

Ukraine



Е

D



Belarus

Lithuania

Poland

Slovenia

Spain

Iran

2%

1%

N

. Илдаинат тари занівшой Межтанародная вріставка мотрі

Creating new opportunities

## 4 557 visitors

The autumn season exhibition was countries visited by buyers from cities of Kazakhstan



Kazakhstan China Russia Turkey

Uzbekistan

Organizer/Организатор catexpo

Poland

Tajikistan

Kyrgyzstan

Germany

More information about the exhibition is available on the website www.fashionexpo.kz

# **Fashion Shows**

The exhibition has arranged a special Show area to demonstrate fashionable collections of exhibitors.

The autumn season presented 30 fashion brands



### Advertising campaign

- · Advertisement placement on more than 500 portals and sites
- · Advertising banners of the exhibition are broadcasted in 25 countries of the world
- Exhibition information placement and promotion in social networks, official websites and social networks of information partners
- PR, audio and video advertisement
- Outdoor advertisement
- Distribution of newsletters about the exhibitor's participation
- · Cooperation with regional and international agencies for attracting the exhibition's target audience
- website www.fashionexpo.kz is 15,000 users per month Call-center working to invite buyers

· The target audience of the official

- from Central Asia Announcement of the event in
- specialized editions

### Social networks

- vk.com/fashionexpo
- o instagram.com/centralasiafashion
  - youtube.com/centralasiafashion
  - facebook.com/fashionexpo.kz

### Portrait of an exhibition visitor

By the type of commercial activity 7.7% Buyer 6,7% Store chain 13,3% Wholesaler 4,8% SEC representative 25,6% Business owner/ proprietor 7,2% Online trading 77,3% Retailer/Boutique

### **Buyer program**

The CATEXPO Exhibition Company organizes a unique program to support and attract the buyers. The program provides the following opportunities:

- hotel accommodation (4\*) at the expense of the organizer
- reimbursement of transportation costs
- visiting free business programs and fashion
- 1,325 regional buyers became the participants of the buyer program in the season Autumn-2019



6.4% Manufacturer/Atelier

### **Business** conference

13 authoritative speakers attended the Central Asia Fashion business conference Autumn-2019. The program of the event included:

- 2 panel discussions from industry leaders
- 2 analytical trend reviews of the retail market topical workshop
- 4 master classes and educational training

It was the first time that an action-oriented blitz consulting session and "an autograph session with a star" were held at the business conference. Professional training in the Fashion School was completed by 10 experts from different regions of Kazakhstan





# Join the global event!

